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Business Incentives 2021 Fort Myers, Florida

Economic Momentum in Fort Myers

Fort Myers is headed in the right direction for growth and sustainability. Lee County has seen the job market increase by 1.9% in 2020 and future job growth over the next ten years is predicted to be 41.6% which is higher than the US average of 33.5% We have seen household numbers increase with better incomes and more access to workforce in our area.

There are great opportunities in the City of Fort Myers to take advantage of our steady growth.

Competitve Advantages in Fort Myers:

- Florida's is ranked #11 in favorable corporate income tax structure in the nation.¹
- Florida has no state income tax and no property tax on business inventory.
- Fort Myers Ranked # 8 2021 Best Place to Start a Business.²
- Fort Myers Ranked # 1 2020 Fastest-Growing Cities in the Florida ³ was ranked #12 in the United States
- Fort Myers Ranked #2 in 2021 Best Metros for Minority Owned Business Owners.⁴
- Fort Myers ranked #2 in 2020-2021 for Best Places to Retire⁵
- Over 17,000 additional housing units recently constructed in the city limits.
- In-migration market has increased Fort Myers population growth.⁶
- Most Underrated Cities for a Weekend Getaway and makes it a perfect place to live.⁷
- Southwest Florida International Airport is currently the second busiest single-runway airport in the United States and less than 10 miles from the city limits.
 - o May 2021 Fort Myers is the U.S. Fastest-Growing Airport⁸
 - o New Air Traffic Control Tower is almost completed.
 - o Foreign-Trade Zone (FTZ) Allows qualified companies to defer, decrease, or eliminate duties on materials imported from overseas that are used in products assembled in Florida.
- Midtown Vision Plan⁹

Special Zones

Certain areas of the city have special designations including Opportunity Zones and New Market Tax Credit incentives in Fort Myers. Temporary deferrals of federal capital gains taxes provides added incentives for investors and new businesses expanding to Fort Myers. Qualified investments should be discussed with your tax management team. We offer impact fee waiver in the Enterprise zone for Residential development.

The City of Fort Myers Community Redevelopment Area(CRA) districts offer tax increment financing¹⁰ are in the following areas:

- Central Fort Myers
- Cleveland (Ask about the Storm Water Credit Incentive)¹¹
- Downtown (Ask about the Impact Fee Waiver for Residential)
- East Fort Myers (contact CRA about current status)
- Westwood
- Martin Luther King Jr. Corridor

CRA offers grants if you business resides in these areas including:

- Commercial Property Improvement Matching Grant¹²
- Job Creation and Talent Attraction Grant¹³
- Fort Myers Arts & Culture Grant¹⁴
- Landscape/Façade Matching Grant¹⁵
- Incentives for working with minority owned businesses. 16

Florida Tax Credit and Incentive Programs

- Rebuild Florida Business Loan Fund¹⁷
- Fort Myers, Florida is currently reducing permit fees by 75%



State-Corporate-Inc ome-Tax-Rates-and-

² https://wallethub.com/edu/best-small-cities-to-start-a-business/20180

³ https://wallethub.com/edu/fastest-growing-cities/7010

⁴ https://lanterncredit.com/small-business/best-metros-for-minority-business-owners

⁵ https://smartasset.com/retirement/best-places-to-retire-in-the-us

⁶ Emerging Trends in Real Estate 2021

 $^{^{7} \, \}underline{\text{https://www.forbes.com/sites/jaredranahan/2021/04/30/fort-myers-one-of-floridas-most-underrated-cities-for-a-weekend-getaway/?sh=80017d472624}$

⁸ https://simpleflying.com/us-fastest-growing-airport/

⁹ https://cityftmyers.com/DocumentCenter/View/12943/Midtown-Vision-Plan-PDF

¹⁰ https://cityftmyers.com/DocumentCenter/View/13280/Tax-Increment-Rebate-Guidelines-PDF

¹¹ https://cityftmyers.com/DocumentCenter/View/13286/Fort-Myers-CRA-Stormwater-Credits-12-2019-PDF

 $[\]frac{12}{\text{https://cityftmyers.com/DocumentCenter/View/16997/Guidelines-and-Application-for-Fort-Myers-Commercial-Property-Improvement-Matching-Grant-Program}$

¹³ https://cityftmyers.com/DocumentCenter/View/13283/Job-Creation-Talent-Attraction-Program-Application-PDF

¹⁴ https://cityftmyers.com/1842/Grant-Guidelines-for-Individual-Artists

¹⁵ https://cityftmyers.com/DocumentCenter/View/13282/Landscape-Facade-Grant-Program-PDF?bidId=

¹⁶ https://cityftmyers.com/DocumentCenter/View/16378/Minority-Business-Enterprise-MBE-Full-List-PDF

¹⁷ https://www.enterpriseflorida.com/wp-content/uploads/MaSBEC-Bootcamp-Rebuild-Florida-Business-Loan-Fund-Dane.pdf

- Work Opportunity Tax Credit reduces employer's federal tax liability up to \$9,600 per new hire, depending on the target group. 18
- CareerSource Quick Response Training Program¹⁹
- CareerSource Upgrade Employee Skills Grant²⁰
- Business Incentives to spur investment and fuel job growth. ²¹
- Commute Connector offers incentives to employers and employees to ride share and make smart commuter choices.²²

Fort Myers economic development strategy encourages job attraction and retention in several ways:

- Attainable Housing and currently offering rental assistance. 23
- Living wage jobs
- Well-functioning, modern transportation infrastructure requires transportation strategies
 to reduce the number of commuter trips and improve traffic congestion. More
 importantly our strategy is to improve the quality of life for our workforce with a more
 compact development pattern.
- An attractive city to many industries and welcoming to all.

Understanding the Development Opportunities

The City of Fort Myers encourages private sector investment in sites and buildings and has a proven track record in public-private partnerships. We continue to invest in infrastructure that maintains your ability to operate a successful business. Our growth in population provides a wealth of workforce and our business climate, affordably priced housing provides a solid framework to meet the needs of your organization and team.

Consider working with our local trades for your development.²⁴ Construction is one of our leading industries and provides your project qualified and dedicated workers.

 $[\]frac{18}{https://floridajobs.org/business-growth-and-partnerships/for-employers/find-tax-credit-and-incentive-programs/work-opportunity-tax-credit-program$

¹⁹ https://careersourceflorida.com/qrt/

²⁰ https://careersourceflorida.com/training-grant/

²¹ https://floridajobs.org/business-growth-and-partnerships/for-businesses-and-entrepreneurs/business-resource

²² http://www.swflroads.com/commute-connector/index.html

²³ https://cityftmyers.com/2044/Rental-and-Utility-Assistance

²⁴ https://cityftmyers.com/DocumentCenter/View/15827/MinorityDisadvantaged-Business-Enterprise-MDBE-Construction-Trade-Supplier-List-PDF

You can see the development in our region on the following interactive maps:

Development Activity Map

https://gis-cfm.opendata.arcgis.com/app/b3813b5f72504c149cf1b893cd2acfe4

Demographics

https://gis-cfm.opendata.arcgis.com/app/bc9e73666e1c484ca8988f73c73ba59f

Zoning

https://gis-cfm.opendata.arcgis.com/app/dec55d321b704ed598029043a3732344

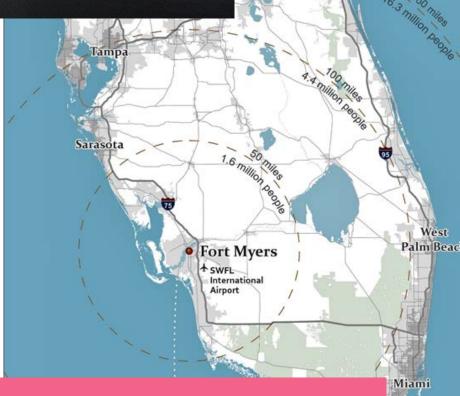
The City of Fort Myers has taken action to prepare for smart growth in our region. Your connection to the internet is high speed, your housing choices are excellent, and the city provides a clean, sustainable environment. We continue to invest in our roads, water and sewer connections, to support development and provide excellent services to our residents. Enjoy the views while you work in one of the fastest growing cities, with palm tree charm, and a welcoming community.

Positive Change in the Community

The best business incentive is to improve the lives of the residents of Fort Myers. Business is the backbone of our community. Organizations provide a wealth of experience and connections to support area businesses and we encourage collaboration within our local economy. The best way to ease poverty is decent and productive work. We have 13,968 households above \$50,000 in household income. We want to bring the other 16,283 household to a higher income as well. That is why we support the continued success of development in our region. It is good for your business, and it is good for the people in Fort Myers. Thanks for bringing positive change to our region.



Photo Credit: Jerry Miller



Fort Myers is your dedicated partner providing relocation and expansion services to help you grow and succeed. Working with our partners on Site location, employee training, export assistance, and understanding incentives will make your move a success.

City of Fort Myers

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